CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

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SUBJECT	Zeiss Jena Trade and Trade Negotiation with Poland	S DATE DISTR.	24 September 1954
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	THE SOURCE EVALUATIONS IN THIS REPORT AR THE APPRAISAL OF CONTENT IS TENTA (FOR KEY SEE REVERSE)		

- 1. At the beginning of July 1954, the Polish Trade Delegation in East Berlin placed a tentative order for from 40 to 50 units of 35 mm. motion picture projectors for early delivery.
- In August 1954, the following DIA and Zeiss Jena technician-salesmen are scheduled to travel to Warsaw, to negotiate further sales of Zeiss instruments, especially precision mechanical and measuring equipment:
 - a. Kurt Schmid, in charge of optical sales to the Satellites.
 - b. Hasse (fnu), an optician and expert on motion picture and motion picture projector equipment.
 - c. Burger (fnu), a Zeiss specialist temporarily assigned to DIA, specializing in fine measurement devices.
- 3. Under the 1954 East German-Polish Trade Agreement, 900,000 rubles are slated for Polish purchases of Zeiss-type instruments and equipment which have not yet been ordered, and the mission of the technician-salesmen is to prevail on the Polish authorities to place their orders for at least this amount.

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